

## LISTENING TEST

In this section, your ability to understand spoken English will be shown. The Listening test consists of four parts and will take approximately 45 minutes. Directions will be given for each part. By following the directions you hear, select the best possible answer and mark your answers on your answer sheet. Please refrain from writing anything in your test book.

### PART 1

**Directions:** In this part, you will see a picture in your test book and hear four statements. After hearing each statement, select the one statement you think is the best description for the picture. Then, mark the answer on your answer sheet. You will only hear the statements one time, and they will not be printed in your test book.

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2.



3.



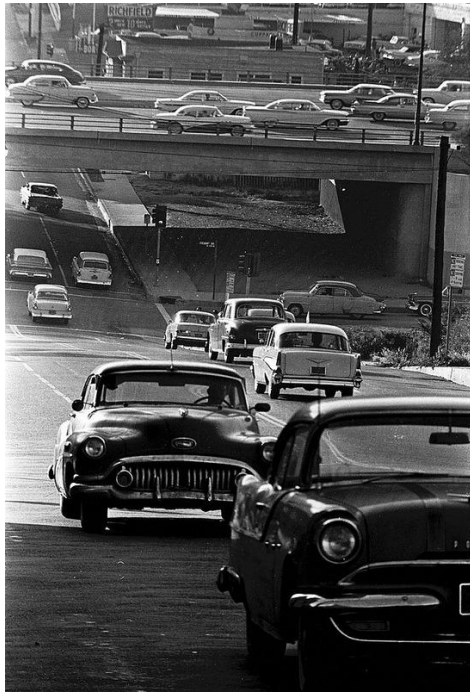
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## PART 2

**Directions:** In this part, you will hear a question or statement. You will then hear three alternative responses to the question or statement. They will all be spoken in English. You will only hear them one time, and they will not be printed in your test book. Choose the best response to each question and mark the letter (A), (B), (C) on your answer sheet.

7. Mark your answer on your answer sheet.
8. Mark your answer on your answer sheet.
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30. Mark your answer on your answer sheet.
31. Mark your answer on your answer sheet.

### **PART 3**

**Directions:** In this part, you will hear conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. You will only hear the conversations one time, and they will not be printed in your test book. Choose the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

32. What are the speakers mainly discussing?
- (A) A budget
  - (B) Advertising
  - (C) Transportation
  - (D) A schedule

**33.** What do the speakers agree to do?

- (A) Meet for breakfast
- (B) Go to work together
- (C) Try a new advertising firm
- (D) Cancel a meeting

**34.** What time will the speakers meet?

- (A) At 7:00 A.M.
  - (B) At 7:30 A.M.
  - (C) At 8:00 A.M.
  - (D) At 8:30 A.M.
- 

**35.** Who most likely is the woman?

- (A) An office secretary
- (B) A hotel receptionist
- (C) A book editor
- (D) A conference speaker

**36.** What does the woman ask the man to do?

- (A) Remember a due date
- (B) Listen to a broadcast
- (C) Take notes at a meeting
- (D) Attend an event

**37.** What does the man say he will do?

- (A) Take a holiday
  - (B) Buy a book
  - (C) Speak to a group of people
  - (D) Provide his contact details
- 

**38.** What does the man ask the woman to do?

- (A) Assist at a trade show
- (B) Attend a sporting event
- (C) Contact a supplier

(D) Install some software

**39.** Why is the woman unavailable on Friday?

- (A) She is working extra hours.
- (B) She is meeting a family member.
- (C) She is finishing some sales reports.
- (D) She is taking a business trip.

**40.** What did Troy do last week?

- (A) Submitted a proposal
  - (B) Completed a project
  - (C) Went on a vacation
  - (D) Published an article
- 

**41.** Why will a meeting be held?

- (A) To conduct research
- (B) To discuss an event
- (C) To review a design
- (D) To evaluate a product

**42.** Who most likely is Dan Draper?

- (A) A hospital administrator
- (B) A financial expert
- (C) A hotel manager
- (D) An event planner

**43.** What does the woman suggest doing?

- (A) Canceling an appointment
  - (B) Finding a cheaper location
  - (C) Visiting a venue
  - (D) Contacting a client
- 

**44.** What are the man say about the skiwear?

- (A) It is very durable.

- (B) It is selling well.
- (C) It needs to be altered.
- (D) It is ready for evaluation.

**45.** What does the man mean when he says, "Fair enough"?

- (A) He is confident about his opinion.
- (B) He finds a request reasonable.
- (C) He believes the rules are satisfactory.
- (D) He has adequate time for a task.

**46.** Where most likely will the speakers go this afternoon?

- (A) To an advertising firm
  - (B) To a fashion store
  - (C) To a ski resort
  - (D) To a manufacturing plant
- 

**47.** What are the speakers discussing?

- (A) Thanking some contributors
- (B) Updating a schedule
- (C) Raising prices
- (D) Attracting new members

**48.** Why does the man say, "I don't mind"?

- (A) He is not interested.
- (B) He does not object.
- (C) He accepts an apology.
- (D) He will cancel an appointment.

**49.** Who does the woman say she will contact?

- (A) A supervisor
  - (B) A legal advisor
  - (C) A post office
  - (D) A new client
-

**50.** Why is the man concerned?

- (A) He missed an appointment.
- (B) Some visitors are delayed.
- (C) He has forgotten a document.
- (D) Some equipment is broken.

**51.** How long is the man's presentation likely to take?

- (A) Half an hour
- (B) One hour
- (C) An hour and a half
- (D) Two hours

**52.** What does the woman suggest?

- (A) Repairing a camera
  - (B) Canceling a webinar
  - (C) Sending a schedule
  - (D) Recording a presentation
- 

**53.** Where does the man work?

- (A) At a travel agency
- (B) At a printing company
- (C) At a shipping company
- (D) At a conference center

**54.** What problem does the man mention?

- (A) An invoice contains an error.
- (B) A device is malfunctioning.
- (C) A reservation was canceled.
- (D) A report is late.

**55.** What does the woman say she will do?

- (A) Reply to an e-mail
- (B) Attend a workshop
- (C) Send a technician
- (D) Investigate a problem



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**56.** What are the speakers mainly discussing?

- (A) Attracting more clients
- (B) Running a discount sale
- (C) Purchasing a delivery vehicle
- (D) Relocating the office

**57.** What will the company do next month?

- (A) Secure a contract
- (B) Hire engineers
- (C) Close temporarily
- (D) Hold a meeting

**58.** What does the man ask the woman to submit?

- (A) Delivery times
  - (B) Sales figures
  - (C) A productivity report
  - (D) A cost estimate
- 

**59.** What do the speakers imply about Rebecca Dalton?

- (A) She is a financial analyst.
- (B) She is a former coworker.
- (C) She will go on a business trip.
- (D) She works for a client company.

**60.** What does the man say he is unsure about?

- (A) The length of a project
- (B) The following day's schedule
- (C) The location of a restaurant
- (D) The cost of transportation

**61.** What does the man mean when he says, "That sounds like a plan"?

- (A) He has already made arrangements.
- (B) He noticed a coincidence.
- (C) He agrees with a suggestion.

(D) He has heard an idea before.

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**62.** What does the woman ask the man about?

- (A) A delivery service
- (B) A store location
- (C) A price list
- (D) A refund policy

**63.** What does the man suggest the woman do?

- (A) Renew her membership
- (B) Buy a large quantity
- (C) Check a Web site
- (D) Go shopping

**64.** Look at the graphic. Why is the voucher rejected?

- (A) Color prints are no longer available.
  - (B) The computer system is faulty.
  - (C) The order is too small.
  - (D) It has expired.
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<b>Tours</b>	
Water Sports Galore	\$146
Broadwater Fishing	\$150
Aquarium Tour	\$162
Evening Flight	\$170

**65.** Where does the conversation most likely take place?

- (A) At a hotel
- (B) At a train station
- (C) At a theater
- (D) At a cruise terminal

**66.** Why is the man on the Gold Coast?

- (A) To meet with a client
- (B) To attend a conference
- (C) To inspect a facility
- (D) To lead a tour

**67.** Look at the graphic. How much will Mr. Harman be charged?

- (A) \$146
- (B) \$150
- (C) \$162
- (D) \$170

<b>Important dates</b>	
National holiday	Wednesday, August 15
Press release	Thursday, August 16
Sales meeting	Friday, August 17
Web site update	Saturday, August 18

**68.** Where do the speakers most likely work?

- (A) At a food processing company
- (B) At a pharmacy
- (C) At a shipping firm
- (D) At a publishing house

**69.** Look at the graphic. When will the event most likely be held?

- (A) On August 15
- (B) On August 16
- (C) On August 17
- (D) On August 18

**70.** What does the man suggest checking?

- (A) The availability of a location
- (B) The cost of advertising
- (C) The number of guests
- (D) The details of a contract

#### **PART 4**

**Directions:** In this part, you will hear some talks given by a single person. You will be asked to answer three questions about what the speakers says in each talk. You will only hear the talks one time, and they will not be printed in your test book. Choose the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

**71.** Who most likely is the listener?

- (A) A guide
- (B) A photographer
- (C) A customer
- (D) An employee

**72.** What is the problem?

- (A) A delivery is late.
- (B) A flight is fully booked.
- (C) An item has been misplaced.
- (D) A date has been entered wrongly.

**73.** What is the listener asked to do?

- (A) Wait for an update
- (B) Use another service
- (C) Refund a purchase
- (D) Provide some information

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**74.** What is the purpose of the talk?

- (A) To explain a procedure
- (B) To offer advice
- (C) To describe a training session
- (D) To introduce an employee

**75.** What are the listeners asked to do?

- (A) Choose a design
- (B) Join a competition
- (C) Complete a survey
- (D) Review some statistics

**76.** What does the speaker imply when he says, "Help yourself"?

- (A) He would like the listeners to find solutions.
- (B) He encourages listeners to take items freely.
- (C) He hopes listeners will feel relaxed.
- (D) He will not offer any assistance.

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**77.** Where is the announcement most likely being made?

- (A) In a fitness club
- (B) In a college
- (C) In a city hall
- (D) In a library

**78.** What has the facility recently received?

- (A) A larger budget
- (B) Positive reviews
- (C) Renovations
- (D) New furniture

**79.** What does the speaker suggest?

- (A) Hiring extra staff
- (B) Hosting a workshop

- (C) Collecting data
  - (D) Participating in a project
- 

**80.** What kind of service is being advertised?

- (A) Equipment rentals
- (B) A caterer
- (C) A fishing tour
- (D) Charter buses

**81.** According to the speaker, what is special about the service?

- (A) It features a guarantee.
- (B) It has a large capacity.
- (C) It is family run.
- (D) It is convenient.

**82.** Why does the speaker say, "It's up to you"?

- (A) The client can choose a destination.
  - (B) The client can request a departure time.
  - (C) The client can select a tour duration.
  - (D) The client can decide how a meal is prepared.
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**83.** What is the main topic of the report?

- (A) A company relocation
- (B) A business agreement
- (C) A fashion trend
- (D) A product recall

**84.** What type of business is Smartech 21?

- (A) An appliance store
- (B) A software developer
- (C) An advertising firm
- (D) A business consultancy

**85.** What does the speaker imply about Kangwan?

- (A) Its products are used in healthcare.
  - (B) It will reject an offer.
  - (C) Its leadership has changed.
  - (D) It is building a new factory.
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**86.** What kind of courses are taught at Hands-On Tech?

- (A) Cooking
- (B) Tourism
- (C) Mechanics
- (D) Medicine

**87.** According to the speaker, what will be available at the open campus?

- (A) Employment information
- (B) Product samples
- (C) Student performances
- (D) Professional advice

**88.** Why should listeners leave a message?

- (A) To talk about enrolling in a course
  - (B) To cancel a summer class
  - (C) To give feedback about a service
  - (D) To request information about grades
- 

**89.** Where is the announcement being made?

- (A) At a council office
- (B) At a bookstore
- (C) At a convention center
- (D) At a theater

**90.** Who is scheduled to speak?

- (A) An actor
- (B) A writer
- (C) A critic

(D) An announcer

**91.** What are the listeners encouraged to do?

(A) Watch an advertisement

(B) Take a survey

(C) Purchase a book

(D) Ask questions

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**92.** What is the purpose of the event?

(A) To raise money for charity

(B) To announce prize winners

(C) To launch a new product

(D) To celebrate a successful year

**93.** Why does the speaker say, "I should mention the marketing department"?

(A) To bring up a recent expansion

(B) To acknowledge a significant contribution

(C) To introduce a report

(D) To comment on a team goal

**94.** What does the speaker imply about Mr. Jones?

(A) He will make an address.

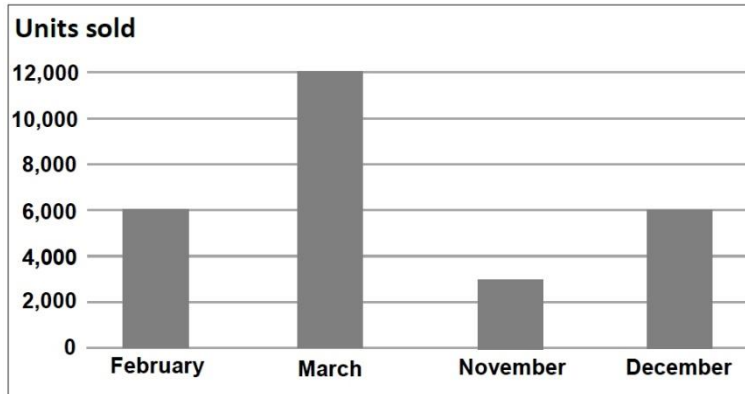
(B) He retired from the company.

(C) He is a company founder.

(D) He is a marketing team member.

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**95.** Look at the graphic. When was the new version of the software released?

- (A) In February
- (B) In March
- (C) In November
- (D) In December

**96.** Why were there fewer sales in June?

- (A) The company tried raising prices.
- (B) A campaign was unsuccessful.
- (C) A competitor's product was released.
- (D) Product defects were found.

**97.** What does the speaker suggest the company to?

- (A) Employ more product testers
- (B) Spend more money on public relations
- (C) Release a wider variety of software
- (D) Investigate user requirements.

<b>Kitchen Units</b>	
Deluxe	\$10,200
Executive	\$5,000
Superior	\$4,100
Basic	\$2,500

**98.** Why is the speaker calling?

- (A) To cancel a meeting

- (B) To express thanks
- (C) To answer a request
- (D) To invite a guest

**99.** Look at the graphic. What model kitchen unit will Brain probably order?

- (A) Deluxe
- (B) Executive
- (C) Superior
- (D) Basic

**100.** What will happen at the end of June?

- (A) A contract will be finalized.
- (B) Builders will be hired.
- (C) A new model will be released.
- (D) Prices will go up.

**【解答】**

**PART 1**

**1. (C)**

- (A) They're examining a vase.
- (B) They're assembling furniture.
- (C) They're working at a table.
- (D) They're cleaning shelves.

**2. (B)**

- (A) She's handing up her coat.
- (B) She's selecting items from a display.
- (C) She's spreading out some books.
- (D) She's talking with a cashier.

**3. (A)**

- (A) They're standing next to each other.
- (B) They're pouring some water.
- (C) They're stepping over a railing.
- (D) They're rowing a boat together.

**4. (D)**

- (A) The roof of a building is being painted.
- (B) A worker is putting away his tools.
- (C) A sign has been attached to the front door.
- (D) One of the windows is partially covered by an awning.

**5. (B)**

- (A) Some curtains have been rolled up.
- (B) Silverware has been set on a tablecloth.
- (C) Glasses are being arranged on a countertop.
- (D) Chairs have been pushed against a wall.

**6. (C)**

- (A) A car is crossing a bridge.
- (B) A driveway is being constructed.
- (C) The road passes under an overpass.
- (D) Traffic is merging into a single lane.

## **PART 2**

7. What time are you going lunch?

- (A) At around 1 o'clock.
- (B) After lunch.
- (C) It's already full.

Answer: **(A)**

8. What size car should we hire for the trip?

- (A) We'll come back in the afternoon.
- (B) The smallest one.
- (C) As high as possible.

Answer: **(B)**

9. When does Mr. Clemson's flight arrive?

- (A) It's an international flight
- (B) He's leaving tomorrow.
- (C) Not until late this evening.

Answer: **(C)**

10. Who's going to speak at the product launch tomorrow?

- (A) The reactions were positive.
- (B) Joan offered to do it.
- (C) A reservation for three.

Answer: **(B)**

11. How often do you play tennis?

- (A) I took a train.
- (B) Once a month.
- (C) In a park.

Answer: **(B)**

12. Where are the new employees going to work?

- (A) I heard it went well.
- (B) On the fifth floor.
- (C) Must be around a hundred.

Answer: **(C)**

**13.** Why did you leave the lights on in the conference room?

- (A) In front of a building.
- (B) No, we did it yesterday.
- (C) Another meeting is starting soon.

Answer: **(C)**

**14.** Would you like to walk to the station, or shall we go by taxi?

- (A) Yes, tickets for two.
- (B) Whichever you'd like.
- (C) Near the airport.

Answer: **(B)**

**15.** I was really surprised by Jeff's promotion?

- (A) In the supply cabinet.
- (B) Me, too.
- (C) That's a nice poster.

Answer: **(B)**

**16.** Is this the bus for Lancaster Museum?

- (A) Every Monday.
- (B) 4:30, actually.
- (C) It certainly is.

Answer: **(C)**

**17.** Where can I borrow a projector for my presentation?

- (A) I have one.
- (B) During the next project.
- (C) It's been great, thanks.

Answer: **(A)**

**18.** Who's in charge of the advertising campaign?

- (A) I've been charged twice.
- (B) No announcement has been made yet.
- (C) I think they did.

Answer: **(B)**

**19.** How can I reach Mr. Singh?

- (A) Try his mobile phone.

(B) Sure, if you'd like to.

(C) You both can.

Answer: **(A)**

**20.** Haven't you already been to this movie?

(A) This is my new address.

(B) I don't think we have a large screen.

(C) Yes, but it's worth coming again.

Answer: **(C)**

**21.** I heard you're going to London in May.

(A) Yes, just for a week.

(B) That may be mine.

(C) Usually at a hotel.

Answer: **(A)**

**22.** Who attended the management seminar?

(A) It finished on time.

(B) If you can manage.

(C) I didn't know there was one.

Answer: **(C)**

**23.** Why don't we get some new computers?

(A) They're working hard.

(B) Do you think we can afford them?

(C) The manual is here.

Answer: **(B)**

**24.** The clients were very interested in our new services, weren't they?

(A) Yes, we did.

(B) Actually, I want to attend it.

(C) They placed an order before they left.

Answer: **(C)**

**25.** Don't you have to get qualifications to operate this forklift?

(A) Let me check with the supervisor.

(B) They come with it.

(C) What are the operating hours?

Answer: **(A)**

**26.** You've worked here longer than John, haven't you?

- (A) While he was here.
- (B) Yes, it was a long trip.
- (C) He joined a year after me.

Answer: **(C)**

**27.** Do you think we should provide accounting workshops for the staff?

- (A) You should ask the director.
- (B) No, I didn't participate in that lecture.
- (C) We've filled that position.

Answer: **(A)**

**28.** Should I invite everyone to the inspection or only a few key people?

- (A) One from each section would be enough.
- (B) We have plenty of them at the moment.
- (C) In order to open it.

Answer: **(A)**

**29.** I found the training program a little too long.

- (A) Along the coast.
- (B) I had a map with me.
- (C) That's what I heard.

Answer: **(C)**

**30.** How about conducting a survey before we finalize the designs?

- (A) When did she finish her report?
- (B) Can you check how much that'll cost?
- (C) No, I didn't sign the contract.

Answer: **(B)**

**31.** The software updates are being installed this evening.

- (A) There should be some improvements.
- (B) I don't remember.
- (C) That's why they're free.

Answer: **(A)**

### **PART 3**

**Question 32 through 34** refer to the following conversation.

M: Hi Kate. Don't forget, we need to get to work by 8 A.M. tomorrow morning. We have the morning meeting.

W: Yeah, I haven't forgotten. I always get something to eat on the way, but the usual place won't be open that early. How about getting together for breakfast in the café next door?

M: Sure. How's 7:00 for you? Oh, and remember to wear a nice suit. You'll be greeting the visitors.

W: OK, but that's way too early. I'll see you there at 7:30.

**32.** What are the speakers mainly discussing?

- (A) A budget
- (B) Advertising
- (C) Transportation
- (D) A schedule

Answer: **(D)**

**33.** What do the speakers agree to do?

- (A) Meet for breakfast
- (B) Go to work together
- (C) Try a new advertising firm
- (D) Cancel a meeting

Answer: **(A)**

**34.** What time will the speakers meet?

- (A) At 7:00 A.M.
- (B) At 7:30 A.M.
- (C) At 8:00 A.M.
- (D) At 8:30 A.M.

Answer: **(B)**

**Question 35 through 37** refer to the following conversation.

W: I received your manuscript for Chapter One. Thanks for sending it well ahead of the deadline. How's Chapter Two coming along?

M: It's already half-done. I'm sure I'll get it done by the deadline, too.

W: That's good to hear. Just keep in mind that the proofreading of Chapter One will be finished soon. You'll need to make some revisions to it by June 12.



M: That's a good point. I'll be staying at a hotel that week so that I can focus on writing the rest of the book. Let me give you the address.

**35.** Who most likely is the woman?

- (A) An office secretary
- (B) A hotel receptionist
- (C) A book editor
- (D) A conference speaker

Answer: **(C)**

**36.** What does the woman ask the man to do?

- (A) Remember a due date
- (B) Listen to a broadcast
- (C) Take notes at a meeting
- (D) Attend an event

Answer: **(A)**

**37.** What does the man say he will do?

- (A) Take a holiday
- (B) Buy a book
- (C) Speak to a group of people
- (D) Provide his contact details

Answer: **(D)**

**Question 38 through 40** refer to the following conversation.

M: Hi, Mary. Would you be able to help me set up the display at the trade show in Cincinnati? It's on Friday.

W: I wish I could, but I'm going to take the day off on Friday. My cousin's visiting all the way from England, so I promised to take him to a baseball game. Sorry, I can't help.

M: I understand. I'll have to ask someone else, then. Hm... Do you know if Troy is back from his vacation yet?

W: Yes, that was last week. He's been back for a few days now. I don't think he has any urgent projects at the moment, so he should be able to help you.

**38.** What does the man ask the woman to do?

- (A) Assist at a trade show
- (B) Attend a sporting event
- (C) Contact a supplier
- (D) Install some software

Answer: **(A)**

**39.** Why is the woman unavailable on Friday?

- (A) She is working extra hours.
- (B) She is meeting a family member.
- (C) She is finishing some sales reports.
- (D) She is taking a business trip.

Answer: **(B)**

**40.** What did Troy do last week?

- (A) Submitted a proposal
- (B) Completed a project
- (C) Went on a vacation
- (D) Published an article

Answer: **(C)**

**Question 41 through 43** refer to the following conversation.

W: Ken, we need to schedule a committee meeting to discuss the plans for the fundraising event at the Bridgepoint Hotel. I'd like to have Dan Draper attend. His company helped us plan a similar event last year, and it was a great success.

M: That's a good idea. Let me just ... Draper ... OK, I've just put him on the list. I hope he's available. Do you have a preference concerning the venue?

W: I'd like to have the meeting at the hotel so that we can familiarize ourselves with the venue. Can you give them a call and see when we can take a look at the banquet hall?

M: Sure, I'll do it right away.

**41.** Why will a meeting be held?

- (A) To conduct research
- (B) To discuss an event
- (C) To review a design
- (D) To evaluate a product

Answer: **(B)**

**42.** Who most likely is Dan Draper?

- (A) A hospital administrator
- (B) A financial expert
- (C) A hotel manager

(D) An event planner

Answer: **(D)**

**43.** What does the woman suggest doing?

(A) Canceling an appointment

(B) Finding a cheaper location

(C) Visiting a venue

(D) Contacting a client

Answer: **(C)**

**Question 44 through 46** refer to the following conversation.

M: We've completed the designs for the new skiwear, and they're ready for your approval. I've set them up in the conference room.

W: Great. Retailers have been asking about this new line, so we shouldn't try to get them into production as soon as possible.

M: OK. By the way, the other designers are busy, so I didn't invite them.

W: Sorry, Peter, but can you call them in? I want everyone to be here to give input.

M: Fair enough. What time shall I tell them to be here?

W: The sooner the better. I have to be at the factory by 1 o'clock.

M: Do you mind if I come with you? I have a couple of things I want to check there before we start production on the new designs.

W: Sure. I'm planning on being back here by 3:00, though.

**44.** What are the man say about the skiwear?

(A) It is very durable.

(B) It is selling well.

(C) It needs to be altered.

(D) It is ready for evaluation.

Answer: **(D)**

**45.** What does the man mean when he says, "Fair enough"?

(A) He is confident about his opinion.

(B) He finds a request reasonable.

(C) He believes the rules are satisfactory.

(D) He has adequate time for a task.

Answer: **(B)**

**46.** Where most likely will the speakers go this afternoon?

- (A) To an advertising firm
- (B) To a fashion store
- (C) To a ski resort
- (D) To a manufacturing plant

Answer: **(D)**

**Question 47 through 49** refer to the following conversation.

M: It's getting close to the end of the year. We should do something to show our appreciation to everyone who donated money this year.

W: Last year, we sent calendars to anyone who donated more than 50 dollars. Why don't we just do the same thing again?

M: I don't mind. But did you get any feedback from the people who received them?

W: Yes, they seemed quite happy with them, but the shipping fees were high due to the size of the calendar. I'll call the postal service to check how much delivery is going to cost us. I heard the rates went up this year.

**47.** What are the speakers discussing?

- (A) Thanking some contributors
- (B) Updating a schedule
- (C) Raising prices
- (D) Attracting new members

Answer: **(A)**

**48.** Why does the man say, "I don't mind"?

- (A) He is not interested.
- (B) He does not object.
- (C) He accepts an apology.
- (D) He will cancel an appointment.

Answer: **(B)**

**49.** Who does the woman say she will contact?

- (A) A supervisor
- (B) A legal advisor
- (C) A post office
- (D) A new client

Answer: **(C)**

**Question 50 through 52** refer to the following conversation.

M: I'm scheduled to start the presentation in about 30 minutes. Some of the visitors have just called to say that they won't be here for at least an hour. I really want them to see the presentation, but I can't keep everyone else waiting.

W: Right. Let's keep to the schedule. Now, how long is your presentation?

M: It's about one and a half hours. Should I ask the latecomers to wait until it's over and start again at 11 o'clock?

W: I'd rather not. Why don't we record the whole session on video to day and put it on our Web site? That way, they can watch the movie whenever they have time.

**50.** Why is the man concerned?

- (A) He missed an appointment.
- (B) Some visitors are delayed.
- (C) He has forgotten a document.
- (D) Some equipment is broken.

Answer: **(B)**

**51.** How long is the man's presentation likely to take?

- (A) Half an hour
- (B) One hour
- (C) An hour and a half
- (D) Two hours

Answer: **(C)**

**52.** What does the woman suggest?

- (A) Repairing a camera
- (B) Canceling a webinar
- (C) Sending a schedule
- (D) Recording a presentation

Answer: **(D)**

**Question 53 through 55** refer to the following conversation.

M: Hello. It's Trevor Wang from Durant Travel. We're having a problem with one of the difficulties connecting their computers. They process a lot of bookings every day, so it needs to be fixed as soon as possible.

W: I see. I'll have one of our service technicians pay you a visit this morning. We should only require a few minutes to take care of it.

M: Thank you so much. Actually, though, we'll all be in a meeting until noon.

Would it be possible for the technician to come in the afternoon instead?

W: Yeah, that shouldn't be a problem. I'll have her call you directly with the precise time.

**53.** Where does the man work?

- (A) At a travel agency
- (B) At a printing company
- (C) At a shipping company
- (D) At a conference center

Answer: **(A)**

**54.** What problem does the man mention?

- (A) An invoice contains an error.
- (B) A device is malfunctioning.
- (C) A reservation was canceled.
- (D) A report is late.

Answer: **(B)**

**55.** What does the woman say she will do?

- (A) Reply to an e-mail
- (B) Attend a workshop
- (C) Send a technician
- (D) Investigate a problem

Answer: **(C)**

**Question 56 through 58** refer to the following conversation.

W: In the long run, we might be better off making our own deliveries, rather than relying on contractors.

M: That's a good point. We've grown a lot in these last two years, and we have a new client signing up next month. Our delivery costs will probably almost double.

W: Of course, it'll mean buying a delivery van, but I don't think it'll be able to spare the time to drive the van now and then.

M: I'm definitely for the idea, but can you calculate the total cost and submit it to me as soon as possible? Try to include everything in your estimate, including parking, fuel, and even insurance.

**56.** What are the speakers mainly discussing?

- (A) Attracting more clients
- (B) Running a discount sale

- (C) Purchasing a delivery vehicle
- (D) Relocating the office

Answer: **(C)**

**57.** What will the company do next month?

- (A) Secure a contract
- (B) Hire engineers
- (C) Close temporarily
- (D) Hold a meeting

Answer: **(A)**

**58.** What does the man ask the woman to submit?

- (A) Delivery times
- (B) Sales figures
- (C) A productivity report
- (D) A cost estimate

Answer: **(D)**

**Question 59 through 61** refer to the following conversation with three speakers.

W1: You know what? I saw Rebecca Dalton on the street outside earlier. She looked well.

M: Oh, really? I haven't seen her in months. I miss working with her. She was always so cheerful and ready to help.

W2: It's a pity she decided to leave. I guess another company offered her more money.

W1: Well, I invited her for lunch tomorrow at Christine's Diner. Why don't you both come along?

M: I'd love to, but I'm not sure where that is.

W2: It's a new diner that just opened on Second Street. Shall I send you a map?

W1: Never mind. We can all share a taxi. Just meet me at the front door at 12:00 sharp.

M: That sounds like a plan! I'll be waiting by the door in the lobby.

**59.** What do the speakers imply about Rebecca Dalton?

- (A) She is a financial analyst.
- (B) She is a former coworker.
- (C) She will go on a business trip.

(D) She works for a client company.

Answer: **(B)**

**60.** What does the man say he is unsure about?

- (A) The length of a project
- (B) The following day's schedule
- (C) The location of a restaurant
- (D) The cost of transportation

Answer: **(C)**

**61.** What does the man mean when he says, "That sounds like a plan"?

- (A) He has already made arrangements.
- (B) He noticed a coincidence.
- (C) He agrees with a suggestion.
- (D) He has heard an idea before.

Answer: **(C)**

**Question 62 through 64** refer to the following conversation and voucher.

W: Hi. Um – I'd like to get 20 laminated signs made. I need them in color. Do you have a price list? I can only see the prices for black and white.

M: Oh, yeah – sorry about that. Here you are. We changed the prices on August 1 and we haven't had time to put the new price list on the wall yet. Actually, we're a bit busy at the moment and It'll take about an hour to finish 20 signs. You might want to do some shopping while you wait.

W: OK. Oh – can I use this coupon? I think this was...

M: Let, let me see.....Ah, sorry. You won't be able to use this – see here?

**FUNAX PRINTING Co.**

Black and White Prints ----- \$7 off

Color Prints ----- \$15 off

(Minimum order – 20 prints)

**Discount Voucher**



Expires July 31

**62.** What does the woman ask the man about?

- (A) A delivery service



- (B) A store location
- (C) A price list
- (D) A refund policy

Answer: **(C)**

**63.** What does the man suggest the woman do?

- (A) Renew her membership
- (B) Buy a large quantity
- (C) Check a Web site
- (D) Go shopping

Answer: **(D)**

**64.** Look at the graphic. Why is the voucher rejected?

- (E) Color prints are no longer available.
- (F) The computer system is faulty.
- (G) The order is too small.
- (H) It has expired.

Answer: **(D)**

**Question 65 through 67** refer to the following conversation and brochure.

M: Hi, It's John Harman in Room 205. I'm on the Gold Coast for the education conference. I don't have anything to do tomorrow, so I'd like to go on a local tour.

W: I can look after that for you.

M: Great. I'm looking at a brochure. I found it in the drawer in my room.

W: OK, which tour are you interested in?

M: I'm a science teacher, so I'm interested in seeing the aquarium while I'm in town.

W: And how many tickets will you need?

M: Just one'll be fine.

W: Sure. Would you like to charge it to your room?

<b>Tours</b>	
Water Sports Galore	\$146
Broadwater Fishing	\$150
Aquarium Tour	\$162
Evening Flight	\$170

**65.** Where does the conversation most likely take place?

- (A) At a hotel
- (B) At a train station
- (C) At a theater
- (D) At a cruise terminal

Answer: **(A)**

**66.** Why is the man on the Gold Coast?

- (E) To meet with a client
- (F) To attend a conference
- (G) To inspect a facility
- (H) To lead a tour
- (I) Answer: **(B)**

**67.** Look at the graphic. How much will Mr. Harman be charged?

- (E) \$146
- (F) \$150
- (G) \$162
- (H) \$170

Answer: **(C)**

**Question 68 through 70** refer to the following conversation and list.

M: I think we should discuss the book launch. This is likely to be one of the biggest books Rooster Publishing has ever released. We want to attract as many people as possible.

W: Have we chosen a venue?

M: Brian's Bookstore has agreed to host. Do you have an idea as to when to hold it?

W: How about August 15? It's a holiday.

M: Nice idea. The thing is, the writer, Greg Ogilive, is going to be out of town then. How does the Saturday after he gets back sound?

W: Fine with me. There's nothing on the schedule aside from the Web site updates.

M: Great. We'd better contact the bookstore to make sure it's available on that date.

<b>Important dates</b>	
National holiday	Wednesday, August 15
Press release	Thursday, August 16
Sales meeting	Friday, August 17
Web site update	Saturday, August 18

**68.** Where do the speakers most likely work?

- (A) At a food processing company
- (B) At a pharmacy
- (C) At a shipping firm
- (D) At a publishing house

Answer: **(D)**

**69.** Look at the graphic. When will the event most likely be held?

- (A) On August 15
- (B) On August 16
- (C) On August 17
- (D) On August 18

Answer: **(D)**

**70.** What does the man suggest checking?

- (A) The availability of a location
- (B) The cost of advertising
- (C) The number of guests
- (D) The details of a contract

Answer: **(A)**

#### **PART 4**

**Directions:** In this part, you will hear some talks given by a single person. You will be asked to answer three questions about what the speakers says in each talk. You will only hear the talks one time, and they will not be printed in your test book. Choose the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

**Question 71 through 73** refer to the following message.

Hi, it's Rhonda from Cox Travel. I'm calling about your flight reservations. I've secured a seat on the March 20<sup>th</sup> flight to Calgary, but unfortunately, there are

no seats available on the return flight at 4 o'clock on the 30<sup>th</sup>. So, I've put you on the waiting list for a cancellation. If no seats are available by then, you'll have to take a 7 o'clock flight, which I've temporarily reserved for you. I'll keep you updated on this. Thanks, bye.

**71.** Who most likely is the listener?

- (A) A guide
- (B) A photographer
- (C) A customer
- (D) An employee

Answer: **(C)**

**72.** What is the problem?

- (A) A delivery is late.
- (B) A flight is fully booked.
- (C) An item has been misplaced.
- (D) A date has been entered wrongly.

Answer: **(B)**

**73.** What is the listener asked to do?

- (A) Wait for an update
- (B) Use another service
- (C) Refund a purchase
- (D) Provide some information

Answer: **(A)**

**Question 74 through 76** refer to the following talk.

Good morning. I'd like to thank you all for taking part in this focus group. We have a new line of breakfast cereal that we want to test before it goes into production. We've prepared four varieties for you to try, and we'd like you to fill out a brief survey after trying each flavor. To show our appreciation, we have some production samples that you can take home and share with your families when you finish. Help yourself. You can take as many as you like.

**74.** What is the purpose of the talk?

- (A) To explain a procedure
- (B) To offer advice
- (C) To describe a training session
- (D) To introduce an employee

Answer: **(A)**

**75.** What are the listeners asked to do?

- (A) Choose a design
- (B) Join a competition
- (C) Complete a survey
- (D) Review some statistics

Answer: **(C)**

**76.** What does the speaker imply when he says, "Help yourself"?

- (A) He would like the listeners to find solutions.
- (B) He encourages listeners to take items freely.
- (C) He hopes listeners will feel relaxed.
- (D) He will not offer any assistance.

Answer: **(B)**

**Question 77 through 79** refer to the following excerpt from a meeting.

Before we conclude the meeting, I have a request. The Byron Bay Public Library is one of the state's most popular libraries. And as a result, we've been given a much larger budget this year. I'd like to decide how we can best utilize it. Library users often request that we stay open later. Most of you have agreed that this will be the most important change we can make for users. So, I suggest we use the money to employ part-time staff to work in the evenings.

**77.** Where is the announcement most likely being made?

- (A) In a fitness club
- (B) In a college
- (C) In a city hall
- (D) In a library

Answer: **(D)**

**78.** What has the facility recently received?

- (A) A larger budget
- (B) Positive reviews
- (C) Renovations
- (D) New furniture

Answer: **(A)**

**79.** What does the speaker suggest?

- (A) Hiring extra staff
- (B) Hosting a workshop
- (C) Collecting data
- (D) Participating in a project

Answer: **(A)**

**Question 80 through 82** refer to the following advertisement.

Join Fairfield Fishing Tours for Florida's most exciting guided fishing tour. Our luxury ocean cruiser departs from the Galway Marina at 8 A.M. for a full day of fishing along the Miami shore. We're the only fishing tour in Miami licensed to take groups as large as 20 people, so why not talk to us about your next employee outing? Our onboard chef will prepare your catch in any style you like, including French, Italian, or even Japanese. It's up to you. But be sure to indicate your preference when you make your reservation.

**80.** What kind of service is being advertised?

- (A) Equipment rentals
- (B) A caterer
- (C) A fishing tour
- (D) Charter buses

Answer: **(C)**

**81.** According to the speaker, what is special about the service?

- (A) It features a guarantee.
- (B) It has a large capacity.
- (C) It is family run.
- (D) It is convenient.

Answer: **(B)**

**82.** Why does the speaker say "It's up to you"?

- (A) The client can choose a destination.
- (B) The client can request a departure time.
- (C) The client can select a tour duration.
- (D) The client can decide how a meal is prepared.

Answer: **(D)**

**Question 83 through 85** refer to the following excerpt from news report.

In business news, it seems that Smartech 21, the tech firm responsible for a range of very popular business software, has decided to join forces with a

hardware manufacturer. The manufacturer is little-known Taiwanese company Kangwan. The smaller company will get a massive boost to sales when Smartech 21's loyal customers start buying Kangwan's new tablet computers. Smartech 21 has requested 20,000 units by May 8. With its second factory in Taipei nearly completed, Kangwan should be able to fill that order comfortably.

**83.** What is the main topic of the report?

- (A) A company relocation
- (B) A business agreement
- (C) A fashion trend
- (D) A product recall

Answer: **(B)**

**84.** What type of business is Smartech 21?

- (A) An appliance store
- (B) A software developer
- (C) An advertising firm
- (D) A business consultancy

Answer: **(B)**

**85.** What does the speaker imply about Kangwan?

- (A) Its products are used in healthcare.
- (B) It will reject an offer.
- (C) Its leadership has changed.
- (D) It is building a new factory.

Answer: **(D)**

**Question 86 through 88** refer to the following recorded message.

Hello. You've reached Hands-On Tech – the home of Kentucky's best engineers and mechanics for over 50 years. Our office hours are 9 A.M. to 5 P.M., Monday through Friday. We have a special section on the Web site for people wishing to take part in our open campus on May 10. So, you can register for the open day on the Web site at [www.handsontech.com](http://www.handsontech.com). It should be a great day with lots of performances and demonstrations from current students. On the other hand, if you'd like to talk about enrolling in any of our courses, please leave a message after the beep. A representative will call you back during office hours.

**86.** What kind of courses are taught at Hands-On Tech?

- (A) Cooking

- (B) Tourism
- (C) Mechanics
- (D) Medicine

Answer: **(C)**

**87.** According to the speaker, what will be available at the open campus?

- (A) Employment information
- (B) Product samples
- (C) Student performances
- (D) Professional advice

Answer: **(C)**

**88.** Why should listeners leave a message?

- (A) To talk about enrolling in a course
- (B) To cancel a summer class
- (C) To give feedback about a service
- (D) To request information about grades

Answer: **(A)**

**Question 89 through 91** refer to the following announcement.

Welcome to the Cleminson Theater. I'd like to thank all the very important people who've taken the time to watch this highly anticipated premiere performance of *Birdplane*. In the audience this evening, we have local politicians, journalists, and even some celebrities. Soon, I'll be inviting Mr. Paul Ballentine on stage to talk about his amazing book and the process of converting it into a stage production. He's agreed to answer some questions from the audience when he finished, so feel free to ask him any interesting questions you may have.

**89.** Where is the announcement being made?

- (A) At a council office
- (B) At a bookstore
- (C) At a convention center
- (D) At a theater

Answer: **(D)**

**90.** Who is scheduled to speak?

- (A) An actor
- (B) A writer



- (C) A critic
- (D) An announcer

Answer: **(B)**

**91.** What are the listeners encouraged to do?

- (A) Watch an advertisement
- (B) Take a survey
- (C) Purchase a book
- (D) Ask questions

Answer: **(D)**

**Question 92 through 94** refer to the following excerpt from a speech.

Welcome to the annual year-end celebratory dinner. We like to gather like this at the end of every year to look back on our successes and ... uh ... recognize those of us who've made a special contribution. At this point, I should mention the marketing department. Their ingenious Internet advertising campaign has more than tripled our online sales in the five months since July. My copresident, Mr. Bernie Jones, has given a speech at this event since he started the company. This is the first time he's been unable to attend.

**92.** What is the purpose of the event?

- (A) To raise money for charity
- (B) To announce prize winners
- (C) To launch a new product
- (D) To celebrate a successful year

Answer: **(D)**

**93.** Why does the speaker say, "I should mention the marketing department"?

- (E) To bring up a recent expansion
- (F) To acknowledge a significant contribution
- (G) To introduce a report
- (H) To comment on a team goal

Answer: **(B)**

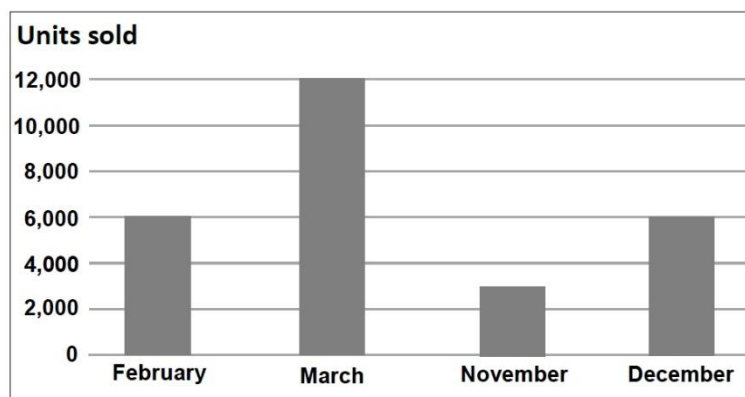
**94.** What does the speaker imply about Mr. Jones?

- (A) He will make an address.
- (B) He retired from the company.
- (C) He is a company founder.
- (D) He is a marketing team member.

Answer: (C)

**Question 95 through 97** refer to the following talk and graph.

As you can from this data, in the month of the release of the new version of our photo editing software, sales rose to 12,000 units. However, they dropped sharply in June, when our rival, DarkSoft, released a similar product. Our poor sales in November were caused by some negative publicity we received when a programming error caused trouble for some users. Updates were published, and sales returned to normal by the end of the year. Customers appear willing to try rival products, so we need to conduct research into what additional functions users are looking for.



**95.** Look at the graphic. When was the new version of the software released?

- (E) In February
- (F) In March
- (G) In November
- (H) In December

Answer: (B)

**96.** Why were there fewer sales in June?

- (E) The company tried raising prices.
- (F) A campaign was unsuccessful.
- (G) A competitor's product was released.
- (H) Product defects were found.

Answer: (C)

**97.** What does the speaker suggest the company to?

- (E) Employ more product testers
- (F) Spend more money on public relations
- (G) Release a wider variety of software

(H) Investigate user requirements.

Answer: **(D)**

**Question 98 through 100** refer to the following telephone message and list.

Hi, Brian. It's Mandy Rogers from Facilities. It's regarding your section's new kitchen unit. I took a look at your requirements...um...application and the size of your department, and I'm afraid that \$3,000 is the most we can afford. I spoke with the head of accounting, and he said that we're cost cutting at the moment so there's no room for negotiation. You also have a request here for a new office printer. I'd like you to wait until the end of June on this, because we're still negotiating with the manufacturer over a contract.

<b>Kitchen Units</b>	
Deluxe	\$10,200
Executive	\$5,000
Superior	\$4,100
Basic	\$2,500

**98.** Why is the speaker calling?

- (A) To cancel a meeting
- (B) To express thanks
- (C) To answer a request
- (D) To invite a guest

Answer: **(C)**

**99.** Look at the graphic. What model kitchen unit will Brian probably order?

- (E) Deluxe
- (F) Executive
- (G) Superior
- (H) Basic

Answer: **(D)**

**100.** What will happen at the end of June?

- (E) A contract will be finalized.
- (F) Builders will be hired.
- (G) A new model will be released.
- (H) Prices will go up.

Answer: **(A)**